Efficient Roof Top Unit Program Logic Model Nicor Gas Limited Tier 1 Insufficient Existing metrics Differing Customer Opportunities Other EE & and utility Ongoing updates to IL Manufacturers Barriers MT availability for willingness understanding of interest in codes and standards to organizations advocate for wholeight commercial and capability efficient equipment improved focused on higher first cost unit heating efficiency energy product efficiency Collaborate with other gas & Engage and support Integrate into Develop Engage Engage and support supply dual fuel utilities and allied Support codes and corporations, maintenance program offerings, value manufacturers chain with: technology info, organizations to encourage standards organizations to Strategic contractors, and other incentivize, and proposition with installation and sales industry to adopt updated require prescriptive Interventions partners regarding large promote ERTUs to and case demonstration of approach training, program metric, develop QPL, support measures, test procedure. purchases or procurement supply chain and studies market pull increased availability and and performance standards commitments customers coordinate program offerings Outputs 1. Industry voluntarily Outcomes aware of updated efficiency 3. II TRM includes 2. Increased availability of updated ERTU measure qualifying ERTUs in IL (of Short - Term varying makes/models, 1-3 years capacities, and price points); 4. QPL developed; 5. Large purchasers and major maintenance contractors from more suppliers 6. Manufacturer, manufacturer rep, differentiates implement purchase agreements distributor, installer, & decision maker, around products and procurement policy changes awareness, knowledge, and comfort with that include ERTUs ERTUs and their value proposition 11. IL stretch code 10. IL gas utilities & extraincludes qualifying regional allied orgs have Medium - Term 7. Supply chain 8. Decision maker demand robust and aligned ERTU . Market share o 3-5 years compliance paths increasingly stocks, for ERTUs increases program offerings recommends, and sells 12. Industry-respected organization incorporates ERTUs into their efficient 13. IL base code and/or Federal technology specifications codes include qualifying ERTUs Long - Term 14. Majority of installed RTUs meet the defined

in compliance paths

resource innovations in collaboration with **need**

ERTU performance

5-10 years